

Franconia Brewing Company, McKinney, TX – Seeking Full-Time Sales Rep

Overview

We are interviewing applicants for a Brewery Sales Representative position. The applicants must be energetic and must be able to work as a team member. In addition, the applicant must have a passion and enthusiasm for craft beer and a strong interest in marketing and branding. The Representative will be responsible for developing brand awareness, product representation, and support the sales at “on and off-premise retail accounts” by distributor partners. In addition, develop/enhance brand sales in major national / regional chain retailer accounts.

Highlights

Location of the Position – McKinney, TX – Sales Area Primarily Dallas/ Ft. Worth, in addition other areas of Texas & Oklahoma on a periodical basis to support Distributors in those areas.

Type of Employment – Full-Time.

Job Qualifications

Requirements:

- Be an energetic, enthusiastic, self-motivated, self-disciplined, competitive, assertive, confident, goal-oriented self-starter with the desire to succeed.
- Be able to work independently and willingness to work with management to accomplish targeted goals.
- Be highly organized in order to manage multiple tasks with strong attention to detail.
- Have strong organizational and time management skills.
- Be proficient with both email and Microsoft Office (Word, Excel, and PowerPoint). Be well versed in social media marketing to support brand awareness and marketing.
- Driver’s license with a clean record and willingness to travel locally and throughout the Great State of Texas.

Experience:

- Sales: 2 + years (Preferred)

Compensation:

Full-Time Salaried position with commission

Salary: \$30,000.00 to \$40,000.00 /year

Please submit Resume to info@franconiabrewing.com